YOU ARE INVITED TO OUR ANNUAL MEETING & TRADE SHOW
IN THE BEAUTIFUL SMOKY MOUNTAINS

LOCATION
Park Vista Hotel
705 Cherokee Orchard Road, Gatlinburg, Tennessee
Hilton Reservations: 800-421-7275
Booking Code: TNW $118.00 plus tax (12.75%) www.parkvista.com
BEFORE FEBRUARY 28, 2020
Or until they run out of rooms

Friday, March 13, 2020
Classes Only Saturday, March 14, 2020
EXHIBITOR TRADE SHOW INFORMATION

The Tennessee Water Well Association will be hosting its Annual Meeting & Trade Show on March 13, 2020 and March 14, 2020 at The Park Vista Hotel in Gatlinburg, Tennessee.

This event will include a trade show on Friday the 13th with educational opportunities on Friday the 13th and Saturday, March 14th.

The Trade Show will only be on Friday, March 13th from 10:00 am - 3:00 pm.

Registration information is being mailed to each contractor holding a license in the state of Tennessee; therefore we want you to take advantage of the networking potential at this meeting.

*EXHIBITORS MAY BEGIN SET UP ON THURSDAY, MARCH 12 AT 6:00 PM

EXHIBITOR SCHEDULE FRIDAY, MARCH 13, 2020

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
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<tbody>
<tr>
<td>7:00 AM - 8:00 AM</td>
<td>Registration and Breakfast</td>
</tr>
<tr>
<td>7:00 AM</td>
<td>Begin or finish Trade Show Set Up</td>
</tr>
<tr>
<td>8:00 AM</td>
<td>Classes Begin for Contractors</td>
</tr>
<tr>
<td>10:00 AM</td>
<td>Exhibits Must Be Set Up Now</td>
</tr>
<tr>
<td>10:00 AM - 3:00 PM</td>
<td>Trade Show Open</td>
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<tr>
<td>12:00 NOON - 1:30 PM</td>
<td>Lunch with contractors</td>
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<tr>
<td>3:00 PM</td>
<td>Trade Show Closes</td>
</tr>
<tr>
<td>4:00 PM</td>
<td>Exhibits Must Be Taken Down By Now</td>
</tr>
<tr>
<td>5:30 PM</td>
<td>Scholarship Auction &amp; Dinner</td>
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<tr>
<td></td>
<td>NETWORKING OPPORTUNITIES</td>
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<td>CONTINUE HERE SO PLEASE PLAN TO JOIN US</td>
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NO TRADE SHOW SATURDAY; CONTRACTOR CLASSES AND BUSINESS MEETING ONLY.
ACCOMMODATIONS

The Park Vista Hotel
Please contact the hotel directly to arrange your stay 1-800-421-7275
www.parkvista.com  booking code: TNW
$118.00 plus tax (12.75%) Room Rate BEFORE FEBRUARY 28, 2020
THE HOTEL WILL NOT HONOR DISCOUNT RATE AFTER DEADLINE
NOTE: THE HOTEL ONLY ALLOWS US SO MANY ROOMS. ONCE THOSE ROOMS
ARE USED THEY ARE CONSIDERED SOLD OUT. BOOK EARLY TO GET A ROOM
AND GET THIS RATE!

REGISTRATION INFORMATION
Please see attached form for Exhibitor Registration
Forms may be sent to:
TENNESSEE WATER WELL ASSOCIATION
3449 OLD AIRPORT ROAD
WHITE PINE, TN 37890
FAX: 865-761-4354
EMAIL: tnwaterwellassociation@gmail.com

SCHOLARSHIP AUCTION INFO
The TWWA annual scholarship auction will be held during the Friday night
dinner to encourage vendor participation. We ask that vendors bring
auction items to be donated. Items that have been successful in the past:
children/adult bicycles, TVs, ipods, ipads, dvd/blu ray players, any
electronics, tools, lawn and garden items, jewelry/purses/women’s
accessories, knives/ammo/shooting targets, industry related items,
children’s toys, flower arrangements, household items, etc…
Please come prepared to stay and bid!
Cash bar available at this time.

For a copy of the class schedule, email
tnwaterwellassociation@gmail.com
DINNER INFO
Buffet dinner will be held Friday night at 5:30 pm at The Park Vista. This dinner is included in the vendor registration fee. If you would like a guest to join you at the dinner/auction a fee of $30 will be charged and can be paid the day of or in advance. Cash bar available.

PARTICIPATION OPTIONS
EXHIBIT SPACE/COST
• This is a tabletop show. Each table comes with a skirted table and two chairs.
• Each booth space includes registration for two representatives and meals (2 breakfast meals, 2 lunch meals and Friday night dinner and auction) Additional add ons and additional representative fees are listed below.
• Exhibitors are responsible for their own signage.
• Tables are first come first served.

Discounts are offered for early registration.

Trade Show Exhibit Rates

<table>
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<tr>
<th></th>
<th>First Booth</th>
<th>After 2/28</th>
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<tbody>
<tr>
<td></td>
<td>$325</td>
<td>$488</td>
</tr>
<tr>
<td>Additional Booth</td>
<td>$275</td>
<td>$412.50</td>
</tr>
<tr>
<td>(2 more people)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Additional Employee</td>
<td>$75</td>
<td>$113</td>
</tr>
<tr>
<td>at booth</td>
<td></td>
<td></td>
</tr>
<tr>
<td>*Non Exhibiting</td>
<td>$325</td>
<td>$488</td>
</tr>
<tr>
<td>MFG/Supplier/Rep/Other</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Friday Night Dinner</td>
<td>$30</td>
<td>$30</td>
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<tr>
<td>Only per person</td>
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Please try to register before the cut-off date to help with planning and save your company money!
*NON EXHIBITING MFG, SUPPLIER, REPRESENTATIVE or OTHER...*

This is anyone wanting to attend any portion of the weekend but does NOT want a table/booth. The reason the cost is as much as an exhibitor, is due to exposure. The non-exhibiting person is exposed to the same potential business customers as the exhibiting.

**PAYMENT/REFUND POLICIES**

All fees must be paid before the show begins on March 13, 2020. Payment can be made by check, money order, cash or credit card. Please note, if you are paying by credit card, your credit card statement & receipt will say “Wilson Drilling Services” instead of “TWWA”.

Checks and money orders can be mailed with completed application to:
TWWA 3449 Old Airport Road
White Pine, TN 37890
Forms can be faxed to 865-761-4354
Email: tnwaterwellassociation@gmail.com

**EXHIBITOR INFO**

**SHIPPING OF MATERIALS**

The conference center provides limited storage. Special arrangements must be made for any materials that need to be shipped to the conference center. Please contact The Park Vista Hotel directly to make such arrangements, 1-800-421-PARK

**SET UP/SHOW TIMES**

Set up can begin 6:00 - 9:00 PM Thursday, March 12 and Friday, March 13 starting at 7:00 AM. **Exhibitors MUST BE SET UP Friday, March 13 by 10:00 am.**

Trade show will open at 10:00 am and stay open until 3:00 pm. Lunch with the Vendors will be during the trade show. Continue to use this time to network.
PLEASE STAY FOR THE EVENTS
In an effort to have more exhibitors stay for the scholarship auction and dinner, these events have been moved and set to begin at 5:30 pm FRIDAY night. The best way to show your commitment to any cause is to give it your time. Stick around after the trade show ends and participate in dinner and auction.

SPONSORSHIP OPPORTUNITIES
The following sponsorship opportunities are an excellent way to promote your company and help offset some of the meeting costs. The association understands not everyone can afford to take on the great task of being a full sponsor; therefore, we have broken down the cost into smaller amounts in hopes that several companies can sponsor one meal.

• **BREAKFAST SPONSOR:** Sponsorship available Friday morning and Saturday morning. Saturday’s breakfast will be on a smaller scale due to lower attendance.

• **LUNCH SPONSOR:** Sponsorship available for Friday lunch and Saturday lunch. Saturday’s lunch will be on a smaller scale due to lower attendance.

• **FRIDAY NIGHT DINNER/AUCTION SPONSOR:** This dinner will be the most attended meal.

• **DOOR PRIZE SPONSOR:** We will hold door prize drawings during the trade show. Prizes can be dropped off at the designated table in the trade show room or at the registration desk. PLEASE mark if the item is for a door prize or auction item. PLEASE include the business name of donor.

• **AUCTION DONOR:** Our annual scholarship auction will be held on Friday night during our dinner time. Please drop off items in the designated auction area no later than 4:00 PM so items can be numbered and sorted or drop off at the registration desk. Please remember to add your company name and value to the item. TWWA will provide a receipt for tax purposes upon request.

*Please contact for sponsorships before February 28, 2020*
Online registration is available this year at www.tnwaterwellassociation.org. Deadlines still apply. Please register before February 28. Registration paperwork received after February 28 will be processed with additional fees.
### TENNESSEE WATER WELL ASSOCIATION

**March 13 & March 14, 2020**

**EXHIBITOR FORM**  
The Park Vista Hotel  
Gatlinburg, Tennessee

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**PRE REGISTRATION CLOSES FEBRUARY 28**  
**REGISTRATION INFORMATION**

**CONTACT PERSON**  
**OFFICE PH:**  

**COMPANY:**  

**MAILING ADDRESS**  
**FAX**

<table>
<thead>
<tr>
<th>CITY</th>
<th>STATE</th>
<th>ZIP</th>
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**EMAIL ___________________________________________**  

Please provide a valid email address. This is a convenient way to contact you in case of a problem with registration or the show. The TWWA does not sell/rent your email addresses.

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**REGISTRATION OPTIONS**  
INCLUDES FULL ACCESS (UNLESS NOTED) TO CLASSES, TRADE SHOW, AUCTION, BREAKFAST/LUNCH, AND FRIDAY NIGHT DINNER

- **ANNUAL MEMBERSHIP DUES**  
  - PLEASE CONTACT OUR OFFICE IF YOU ARE UNSURE IF YOU ARE PAID UP ON YOUR DUES  
  - FOR THE FIRST MEMBER $200  
  - AFTER FIRST PAID MEMBER $100 EACH  
  Please list the members names you are renewing.  
  If you are joining for the first time, please make note.  

  **TOTAL: ___________**

- **OPTION 1 - TRADE SHOW TABLE & TWO CHAIRS** (up to two people)  
  - BEFORE FEBRUARY 28 $325  
  - AFTER FEBRUARY 28 $488  
  "SECOND BOOTH AVAILABLE AT DISCOUNTED RATE OF $275 BEFORE FEBRUARY 28  
  AFTER FEBRUARY 28 $412.50 (ALSO INCLUDES TWO ADDITIONAL PEOPLE)"

  **TOTAL: ___________**

- **OPTION 1A - EACH ADDITIONAL EMPLOYEE**  
  - (EVERYONE IN YOUR BOOTH MUST BE AN EMPLOYEE OF YOUR COMPANY)  
  - BEFORE FEBRUARY 28 $75  
  - AFTER FEBRUARY 28 $113  

  **TOTAL: ___________**

- **OPTION 2 - NON-EXHIBITING MFG/SUPPLIER/REP**  
  - UP TO TWO PEOPLE  
  - BEFORE FEBRUARY 28 $325  
  - AFTER FEBRUARY 28 $488  
  - EACH ADDITIONAL EMPLOYEE BEFORE FEBRUARY 28 $75  
  - AFTER FEBRUARY 28 $113  

  **TOTAL: ___________**

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**PLEASE RESPECT THE DEADLINES**
OPTION 3 - FRIDAY NIGHT DINNER ONLY
$30 EACH PERSON
TOTAL: __________________

REGISTRANT NAMES
____________________________________________________________________
____________________________________________________________________
____________________________________________________________________
____________________________________________________________________
____________________________________________________________________
____________________________________________________________________

HOTEL INFORMATION
THE PARK VISTA HOTEL
PLEASE CONTACT THE HOTEL DIRECTLY TO ARRANGE YOUR STAY
HILTON RESERVATIONS: 800-421-7275
705 CHEROKEE ORCHARD TRAIL, GATLINBURG, TENNESSEE
RATE EXPIRES FEBRUARY 28. PLEASE RESPECT THE DEADLINE, THE HOTEL WILL NOT HONOR THE DISCOUNTED RATE AFTER THIS DATE

PAYMENT INFORMATION
Check, Money Order, Credit Card or Cash (at the show)

Please mail form with payment to:
TWWA
Questions?
3449 Old Airport Road
TWWA Office: 865-761-4363
White Pine, TN 37890
FAX form to: 865-761-4354
EMAIL: tnwaterwellassociation@gmail.com

TOTAL TO BE CHARGED ON CARD
$________________
Check

Cardholder name: (as it appears on the card)
____________________________________

Card#_______________________________
Exp Date: _____/_____
Three digit number on the back of the card ______

Signature: ___________________________________________________________________

*VERY IMPORTANT, STREET ADDRESS ASSOCIATED WITH THE CARD AND ZIP CODE ______________________

NOTE: *If you are paying by credit card, your credit card statement will say “Wilson Drilling Services” instead of “TWWA”. **Receipts sent upon request.