YOU ARE INVITED TO OUR ANNUAL MEETING AND TRADE SHOW IN THE BEAUTIFUL SMOKY MOUNTAINS

Friday - March 13, 2020
Saturday - March 14, 2020

Park Vista Hotel
705 Cherokee Orchard Road, Gatlinburg, Tennessee
TWWA RATE: $118.00 PLUS TAX (12.75%)
ON-LINE BOOKING CODE: TNW
HILTON RESERVATIONS: 1-800-421-7275
CUT-OFF FOR RESERVATIONS: FEBRUARY 28, 2020
www.parkvista.com
Thursday March 12, 2020

6:00 - 7:00 pm Pre-Registration - Lower Level Hallway
6:00 pm - Vendors may begin setting up trade show area
6:30 pm Board Meeting - LeConte Room

Friday March 13, 2020

7:00 am – 8:00 am
Lower Lobby
Continental Breakfast
You could sponsor this! Call 865-761-4363

7:00 am – 1:00 pm
Lower Level Hallway
Late Registration - additional fees apply.
Please register early!

7:00 am
Ballroom 1 -3
Vendors may begin setting up trade show area

Class: 8:00 - 10:00 am
Garden View A & B
Philip Giguere
Federated Insurance
Hiring Practices - In this session, Philip will help explain what can and cannot be used in hiring practices.
See the “Instructor/Class Summary” for more information
2 Credit Hours

Class: 8:00 - 10:00 am
Garden View C
Mark Shell/Brad Walsh
Drillers Service Inc.
Iron and pH: Exploring common well water problems. Time to find the right way to identify different forms of iron in well water, using simple inexpensive tools that help make it easier. Also time spent understanding pH values and the right solution, when problems are identified correctly. 2 Credit Hours

Class: 8:00 - 10:00 am
Garden View D & E
Jeff Francis
Bureau of Workers Compensation
Tennessee’s Drug Free Workplace Program: It’s a good idea for employers and employees! See “Meet the Instructors/Class Summary” for more info.
2 Credit Hours

TRADE SHOW OPEN
10:00 am - 3:00 pm

LUNCH
12:00 - 1:00 pm
Lunch with the vendors
<table>
<thead>
<tr>
<th>Time</th>
<th>Location</th>
<th>Class Title</th>
<th>Instructor(s)</th>
<th>Room(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>3:00 - 4:00 pm</td>
<td>Garden View A &amp; B</td>
<td>Common Causes of Well Failure</td>
<td>Thomas Ballard</td>
<td>Southeast Hydrogeology</td>
</tr>
<tr>
<td>3:00 - 4:00 pm</td>
<td>Garden View C</td>
<td>Introduction to Jet Pumps</td>
<td>Paul Shuford</td>
<td>DAB Pumps</td>
</tr>
<tr>
<td>3:00 - 4:00 pm</td>
<td>Garden View D &amp; E</td>
<td>Electrical training specific to pumps, motors and controllers, hands on training using digital meters and submersible motors</td>
<td>Tom Stephan Xylem</td>
<td>1 Credit Hour</td>
</tr>
<tr>
<td>4:15 - 5:15 pm</td>
<td>Garden View A &amp; B</td>
<td>New entrant safety audit</td>
<td>Travis Eggers</td>
<td>TN Hwy Patrol</td>
</tr>
<tr>
<td>4:15 - 5:15 pm</td>
<td>Garden View C</td>
<td>Getting certified or licensed without exams</td>
<td>Andrew Morgan NC Well Contractors</td>
<td>Cotey Chemical Corp</td>
</tr>
<tr>
<td>4:15 - 5:15 pm</td>
<td>Garden View D &amp; E</td>
<td>Introduction to well rehabilitation: focusing on common problems found in existing wells along with the variety of chemicals and methods used to treat them</td>
<td>Mike Whittaker</td>
<td>1 Credit Hour</td>
</tr>
<tr>
<td>3:30 pm</td>
<td>Location to be determined</td>
<td>Auction sign up begins</td>
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</table>

**Comments James Watson, President**

- Dinner Begins
- Auction Begins
- 2019 Honor Award
- Well Bucket Auction & 50/50 Drawing

**Annual Scholarship Auction & Dinner Info:**

**PLAN TO ATTEND, FRIDAY NIGHT MARCH 13** for a fun time in raising money for our “JoLinda Watson Scholarship Fund”. Each year we give up to four $1,000 scholarships to high school seniors wanting to further their education. These scholarships would not be possible without this auction and most importantly YOU!

Any items you are willing to donate will be greatly appreciated.

See the TWWA registration desk at the show for scholarship applications.
### Saturday March 14, 2020

**NO TRADE SHOW TODAY**

<table>
<thead>
<tr>
<th>Time</th>
<th>Location</th>
<th>Event</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:00 – 8:00 am</td>
<td>Lower Lobby</td>
<td>Continental Breakfast</td>
<td>You could sponsor this! Call 865-761-4363</td>
</tr>
<tr>
<td>7:00 am – 9:00 am</td>
<td>Lower Level Hallway</td>
<td>Late Registration - additional fees apply.</td>
<td>Please register early!</td>
</tr>
<tr>
<td>Class: 7:30 - 9:30 am</td>
<td>Garden View A &amp; B</td>
<td>Paul Shuford DWT Pump</td>
<td>Electrical &amp; mechanical workings of submersible motors</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>2 Credit Hours</td>
</tr>
<tr>
<td>Class: 9:45 - 11:45 am</td>
<td>Garden View A &amp; B</td>
<td>Thomas Ballard Southeast Hydrogeology</td>
<td>Hydrogeology for drillers</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>2 Credit Hours</td>
</tr>
<tr>
<td>10:30 am</td>
<td>Leconte Room</td>
<td>Ladies Auxiliary</td>
<td>All Ladies Invited</td>
</tr>
<tr>
<td>11:45 am - 12:15 pm</td>
<td>Garden View A &amp; B</td>
<td>TWWA Business Meeting:</td>
<td>Contractor room &amp; registration give-a-way will be given at this meeting. Must be present to win.</td>
</tr>
<tr>
<td>12:00 - 1:15 pm</td>
<td>Ballroom 1 &amp; 2</td>
<td>Lunch</td>
<td>Everyone Dismissed after lunch except TWWA Board</td>
</tr>
<tr>
<td>1:15 pm - 2:15 pm</td>
<td>Garden View A &amp; B</td>
<td>TWWA Board Meeting</td>
<td>You could sponsor this! Call 865-761-4363</td>
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### PARK VISTA HOTEL BOOKING INFORMATION

705 Cherokee Orchard Road, Gatlinburg, Tennessee

**TWWA RATE:** $118.00 PLUS TAX (12.75%)

**ON-LINE BOOKING CODE:** TNW

**HILTON RESERVATIONS:** 800-421-7275

**CUT-OFF FOR RESERVATIONS:** FEBRUARY 28, 2020

**NOTE:**

THE HOTEL ONLY ALLOWS US SO MANY ROOMS. ONCE THOSE ROOMS ARE USED, THEY ARE CONSIDERED SOLD OUT. BOOK EARLY TO GET A ROOM AND GET THIS RATE!
Meet the Instructors

Class Summary

No particular order

Jeff Francis
Bureau of Workers’ Compensation
Jeff is the assistant administrator of the TN Bureau of Workers’ Compensation. His responsibilities include assisting with budgeting, Human Resources, and information systems and supervising the claim, coverages and communications aspects for the Bureau.

More Class Info:
- How large the drug epidemic is in the US
- How prevalent drug use is in the workplace
- The financial and non-financial impact of drugs in the workplace
- Ways to create a safer worksite
- The difference between a drug-free workplace and Tennessee's Drug Free Workplace Program
- The benefits and requirements for employers that participate in the Drug Free Workplace Program
- Recent revisions to the Program’s rules

Class time: Friday 8:00 am 2 Credit Hours

Tom Stephan
Xylem
Tom manages all residential and commercial water training programs. He is also responsible for research, development and implementation of web-based and online training.

Class time: Friday 3:00 1 Credit Hour

Thomas Ballard
Southeast Hydrogeology
“The Groundwater Guy,” is Principal Hydrogeologist at Southeast Hydrogeology, PLLC, a water resources consulting company with clientele in the Southeastern U.S. and California. He is passionate about diagnosing biological, physical and chemical problems with water supply wells and designing the appropriate solutions to fix the problems, with the ultimate goal of reducing the overall life cycle cost of the well. He also specializes in locating productive water wells with an emphasis on fractured bedrock and karst environments.

Class Times: Friday 3:00 pm and Saturday 9:45 am
Friday 1 Credit Hour and Saturday 2 Credit hours

Mark Shell/Brad Walsh
Drillers Service Inc.
Mark started in this industry back in 1984 working for a family business in Roanoke, Virginia. He owned and operated a water treatment distribution company, Parkway Water Systems, with his wife for 10 years, before going to work for DSI 5 years ago. Brad is Water Right’s Regional Sales Manager for the Southeast US. Prior to joining Water Right, he spent 5.5 years with Pentair working with water treatment OEMs, distributors and dealers throughout the eastern US & Canada. He has a Bachelor of Science degree in Business Administration from the University of Maine and currently resides in Harrisonburg, VA.

Class Times: Friday 8:00 am 2 Credit Hours
Travis Eggers
Tennessee Highway Patrol
Travis started with THP in 1997 - 2007 as an inspector at the Greene County Scales and was an explosive
detection K-9 handler from 2007-2015. He has been conducting new entrant safety audits for FMCSA since
2015. Class Time: Friday 4:15 pm 1 Credit Hour

Paul Shuford
DAB Pumps
Paul has been working in the pumps and controls industry for over 25 years. He owned and operated a boiler,
cooling tower, and pump services company near Atlanta, GA, and is a commissioned inspector with the National
Board of Boiler and Pressure Vessel Inspectors. For the past 9 years, he has worked at DAB Pumps, Inc. in
Ladson, SC doing training, technical, and application services for well pumps, sub. motors, sub. turbine pumps,
surface well pumps, feed pumps, booster systems, circulators, and control systems including variable frequency
drives and direct on line systems. Class Times: Friday 3:00 pm and Saturday 7:30 am
1 Credit hour Friday and 2 Credit hours Saturday

Philip Giguere
Federated Insurance
Philip was raised in Murfreesboro, TN. After working in heavy equipment sales for over 4 years, he decided he
wanted to help people grow their personal and business ventures and joined Federated’s team. After completing
Federated’s 9-month training program, he took over the Knoxville territory. More Class Info:
Hiring Practices: In many employment actions, the deciding factor is whether the employer’s treatment of the
employee or applicant was “fair”. Courts and juries look at several different factors in determining whether the
employer or applicant was treated fairly. The existence of discrimination is a primary factor in determining whether and employee has been treated fairly. Federal and state laws prohibit employee selection, advancement, compensation, etc., on the basis of certain factors and for good reason. The prohibited factors are irrelevant to the selection of the best candidate or employee for the position. While an employer must be “discriminating” in selecting the person best qualified for the position, the decision must not be based to any extent on any prohibited factors. You may be discriminating, but may not unlawfully discriminate. Class Time: Friday 8:00 am 2 Credit Hours

Andrew Morgan
North Carolina Well Contractors Certification Commission Staff
Drew is an Environmental specialist and staff member for the NC Well Contractors Certification Commission
since ’07. He holds a Bachelor of Science degree in Environmental Health from E. Carolina University,
Greeneville, NC. Class Time: Friday 4:15 pm 1 Credit Hour

Mike Whitaker
Cotey Chemical Corp.
Mike has seen this industry in several perspectives: as a contractor growing up in the family business, working
in distributor sales and then manufacturers representative. In 2019 he accepted an offer to work with Cotey
Chemical which allowed him the opportunity to work more closely with contractors who he feels are the most
important people in our industry. Class Time: Friday 4:15 pm 1 Credit hour
Online registration is available this year at
www.tnwaterwellassociation.org

You may also scan and email to
tnwaterwellassociation@gmail.com
or fax to 865-761-4354 please make
sure to send both sides of the
registration paper.

Deadlines still apply, please register
before February 28 to avoid additional
fees!
Please pay attention to deadlines. Registration paperwork received after February 28 will be processed with additional fees.
Attendee Registration

March 13 - 14, 2020

The Park Vista Hotel, Gatlinburg, TN

PRE-REGISTRATION CLOSES FEBRUARY 28, 2020
MUST REGISTER BEFORE THIS DATE FOR DISCOUNT

CONTACT PERSON: ____________________________ OFFICE PH: ____________________________

COMPANY: ___________________________________________________________________________________________

MAILING ADDRESS: FAX: ____________________________________________________________________________

CITY: __________ STATE: __________ ZIP: __________

EMAIL: __________________________________________________________________________________________

Please provide a valid email address. This is a convenient way to contact you in case of a problem with registration or the show. TWWA does not sell/rent your email address.

MEMBERSHIP DUES: Membership dues are paid on a yearly basis.

FIRST MEMBERSHIP IN YOUR COMPANY $200

NAME: ____________________________

EMPLOYEE(S) MEMBERSHIP DISCOUNTED $100 EACH

((use more space if needed)

MEMBERSHIP TOTAL: _______________

REGISTRATION FOR MEMBERS TO ATTEND THE TRADE SHOW & MEETING

MEMBERS PRICE ONLY IF YOU ARE A TWWA MEMBER

SEE REVERSE FOR NON-MEMBER PRICING

Registration Includes: (ALL education classes, trade show access, breakfasts, lunches & Friday night auction and dinner)

Before February 28 $100 After February 28 $150

NAME OF MEMBERS REGISTERING ____________________________

After the first MEMBER registers, you may take the discounted rate for each employee registering

Employee(s) before February 28 $75 Employee(s) after February 28 $112.50

________________________________________  ____________________________

________________________________________  ____________________________

REGISTRATION TOTAL: _______________

*SEE REVERSE SIDE FOR MORE OPTIONS & NON-MEMBER REGISTRATION
REGISTERING AS NON MEMBER
Registration Includes: (ALL education classes, trade show access, breakfasts, lunches & Friday night auction & dinner)
Before February 28 $200   After February 28 $300
NAME OF PERSON REGISTERING ____________________
After the first registration is paid, you may take the discount for each additional employee
Employee(s) Before February 28 $150   After February 28 $225 _______________________
____________________  _______________________ ____________________ _____________________
REGISTRATION TOTAL: ____________

GUEST PASS - TRADE SHOW AND MEALS ONLY
(Does NOT include classes, ONLY includes breakfast, lunch, trade show access & Friday night dinner & auction)
Before February 28 $75   After February 28 $113   (Does not require a name tag)
HOW MANY ______  TOTAL ______

FRIDAY NIGHT DINNER & AUCTION ONLY $30
(Does not require a name tag)  HOW MANY _____ TOTAL _____

HOTEL INFORMATION
THE PARK VISTA HOTEL
PLEASE CONTACT THE HOTEL DIRECTLY TO ARRANGE YOUR STAY
HILTON RESERVATIONS: 800-421-7275
705 CHEROKEE ORCHARD TRAIL, GATLINBURG, TENNESSEE
RATE EXPIRES FEBRUARY 28, 2020 OR WHEN THEY RUN OUT OF ROOMS.
PLEASE RESPECT THE DEADLINE, THE HOTEL WILL NOT HONOR THE DISCOUNTED RATE AFTER THIS DATE

PAYMENT INFORMATION
CHECK, MONEY ORDER, CREDIT CARD OR CASH

AMOUNT TO BE CHARGED CARD $___________________
Cardholder name:_________________ Card# _____/____/____/_____ Exp. Date: _ _ /_ _
Three digit numbers on the back of the card _ _ _
Signature:_____________________

*VERY IMPORTANT* STREET ADDRESS ASSOCIATED WITH THE CARD:
_____________________________ ZIP CODE________________

NOTE: *If you are paying by credit card, your credit card statement will say “Wilson Drilling Service”
** Receipts sent upon request**
Payments may be mailed to:
TWWA 3449 Old Airport Road, White Pine, TN 37890
You may fax your registration form to: 865-761-4354
Register online at www.tnwaterwellassociation.org
Questions? 865-761-4363 or tnwaterwellassociation@gmail.com